

THE 6 MOST ESSENTIAL HOMEBUYER TIPS

A survey of 400 real estate professionals found that these are the most important tips for homebuyers.

#1 Get a home inspection to evaluate the safety, overall condition of your new home.

91.4% SAY THIS IS A VERY IMPORTANT TIP | 0.5% DONT RECOMMEND THIS TIP

#2 Before you start house hunting, get pre-approved for a mortgage loan.

89.0% SAY THIS IS A VERY IMPORTANT TIP | 0.8% DONT RECOMMEND THIS TIP

#3 Direct all communication with the seller through your real estate agent.

89.0% SAY THIS IS A VERY IMPORTANT TIP | 0.3% DONT RECOMMEND THIS TIP

#4 Get the seller to put every component of the deal and any verbal agreement into writing.

87.5% SAY THIS IS A VERY IMPORTANT TIP | 0.8% DONT RECOMMEND THIS TIP

#5 Include important contingencies, such as financing and property inspections, with your offer.

83.0% SAY THIS IS A VERY IMPORTANT TIP | 0.8% DONT RECOMMEND THIS TIP

#6 Come up with a realistic wish list - what you can afford in terms of house size, neighborhood, amenities.

82.4% SAY THIS IS A VERY IMPORTANT TIP | 0.3% DONT RECOMMEND THIS TIP

BUT HERE'S THE TOP PRIORITY FOR HOMEBUYERS:

WORK WITH A REAL ESTATE AGENT!

REAL ESTATE AGENTS ARE ...

PRICING EXPERTS

Agents will know if a house is overpriced or underpriced.

FINANCING WHIZZES

Agents can help you understand your many financing options.

MASTER NEGOTIATORS

Agents can get you the price and terms and conditions you want.

SKILLED HOUSE HUNTERS

Agents know of unlisted homes for sale and have personally visited many listings.



PAPERWORK-TACKLERS

Agents can easily tear through 100 pages of closing documents.

SOURCES:

ALL DATA FROM MARKET LEADER'S "TOP HOME BUYING TIPS" SURVEY.

market leader